rectivable are concentrated in the telecommunications industry. The Company's principal customers (Note 10) accounted for 11% and 30% of the Company's accounts receivable as of December 31, 1999 and 1998, respectively. The Company has no significant financial informents with off-balance sheet risk of accounting loss, such as foreign exchange contracts, option contracts or other foreign currency hedging arrangements.

## Research and Development

Research and development efforts consist of salaries, supplies and other related coxes. These costs are experiend as fortuned and contained approximately \$1.740,000, \$1,376,000 and \$733,000 for the years ended December 31, 1999, 1998 and 1997, respectively. These costs are included to cost of data costs of which are the second and licenses and implementation services in the accompanying statements of operations and do not include development costs incurred as part of the efforts performed under licenses and implementation services contracts with the Company's customers.

# Cash and Cash Equivalents

For purposes of reporting cash flows, each and cash equivalents include highly liquid investments with original maturities of 90 days or less.

## Use of Estimates

The preparation of financial staturemix in conformity with generally accepted accounting principles requires management to make settinets and savaroptimes. These estimates affect the reported amounts of xwets and liabilities, disclosure of contingent exists and liabilities at the date of the financial statements, and the reported amounts of eversus and captimes their protected amounts of eversus and experies their protections of the financial statements, and the reported amounts of eversus and experies their protections are considered amounts.

# Fair Market Value of Financial Instruments

Pleancial iretroversets include cash and cash equivalents, corporate delse securities, excounts receivable and debt obbgatiers. The carrying weather for cash and cash educations and accounts excelled approximate fair reaches value because of the short minutely of these tentraments. The fair value of notes are extracted bound on current rates available for data with strade materials and accurrent, and at Desamber 31, 1959 and 1958, approximates the carrying value.

# Investments in Marketable Securities

The Company's invanionments in corporate debt securities are clearly as held-to-maturity and securities at the associated continue. The investments had the following volume at December 31, 1999 and 1998, respectively:

#### Income Taxes

The Company follows Statement of Phanetal Accounting Statement No. 109 (1988 109), which requires recognition of deferred income tax awars and shallities for the exposed fither incurne tax for the statement of the statement of

# Stock Based Corapensation Pieru

The Company applies APB Opinion No. 25, "Accounting for Stock Issued to Empireces," ("APB Opinion No. 25") In accounting for its stock option and other stock-based compensation plans for employees and directors. The Company has adopted the disclosure provisitions of Stacement of Financial Accounting Standards No. 123 ("SFAS 123"), "Accounting for Stock-Based Compensation," for such options and stock-based plans for employees and directors (Note 4).

Accrued Interest Gross Unrealized Holding Gains Gross Unrealized Holding Losses

## Impairment of Long-Lived Assets

The Company reviews its long-lived starts for impairment whenever events or changes in electrosteness indicate that the carrying amount of an start may not be recoverable from figure undiscounted cash flows. Impairment leases are materials for the search; if any, of the compling value over the fair value of the long-lived sector.

# Earnings Per Share

The Company presents basic and diffused earnings or loss per share in accordance with Sustement of Financial Accounting Standards No. 128 "Earnings Per State" ("SFAS 128"), which establishes standards for computing and presenting basic and diffused earnings per share. Under the statement, basic income (loss) per share to determined by dividing not incrime (loss) available to common shareholders by the weighted average number of commons abarts multisarching during each period. Distated incorne (loss) per share includes the effects of potentially similar common stock, but only if distilline (los. a loss per share in never reduced). The treasury stock method, using the average poice of the Company's common stock (for the pariod), is applied to determine distillines from options and estrains. The fi-convered method is used for convertible seturities. Four-stably distilled methods to use a convertible actualities, four-stable distillines common stock options that were excluded from the calculation of diffused incorne per share because their effect is antidition to collect (1,055,747, 51,000 and 298,017 in 1999). 1998 and 1997, respectively.

A reconciliation of the numerators and denominators used in computing per share not income from continuing operations is as follows:

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Income (loss) per common share was computed as follows:

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#### Recently Issued Accounting Pronouncements Statement of Financial Accounting Standards No. 133 and No. 137

In June 1998, the Financial Accounting Standards Board ("FASB") texued Statement of Financial Accounting Standards No. 133, "Accounting for Derhative Instruments and Hadging Activities" ("SFAS No. 133"), SFAS No. 133 establishes accounting and reporting standards for derivative financial instruments and hedging activities related to those instruments as well as other hedging activities. It requires an entity to recognize all clerivatives as either assets or liabilities in the statement of financial position and measures those instruments at fair value, In June 1999, the FASB issued Statement of Pinencial Accounting Standards No. 137, "Accounting for Derivative Instruments and Heriging Activities - Deferral of the Effective Date of FASB Statement No. 133 - An amendment of FASB Statement No. 133" ("SPAS No. 137"). SFAS No. 137 delays the effective date of SFAS No. 133 to financial quarters and financial years beginning after June 15, 2000. The Company does not typically enter into arrangements that would fall under the scope of Statement No. 133 and thus. management believes that Statement No. 133 will not significantly affect its financial condition and results of coeractors.

#### Statement of Position 96-9

In December 1996, the American Institute of Certified Public Accountants issued Statement of Position 98-9 ("SOP 98-9"), "Mixilification of SOP 97-2, Software Revenue Recognition, With Respect to Certain Transactions." SOP 98-9 armends pertain paragraphs of Statement of Position 97-2 ("SOP 97-2"), "Software Revenue Recognition," to require the application of a residual method of accounting for software reverses when certain conditions exist. SOP 98-9 also amends Statement of Position 98-4 ("SOP 98-4"), "Deferred of the Effective Date of a Provision of SOF 97-2" to extend the deferral of the application of certain passages of SOP 97-2 provided by SOP 98-4 through flocal yours beginning on or before Murch 15, 1999. All other provisions of SOP 98-9 are effective for transactions entered into in fiscal years beginning after March 15, 1999. Earlier adoption is permitted; howe

retroactive application is probiblied. The Company believes SOP 98-9 will not materially trapact its financial statements.

# Staff Accounting Bulletin No. 101

In December 1999, the Securities and Exchange Commissions staff released Staff Accounting Buttetin No. 101, "Revenue Recognition\* ("SAB 101"), SAB 101 provides interpretive guidance on the recognition, presentation and disclosure of reverses to funnitial statements, SAB (D) must be applied to financial statements on later than the second fiscal quanter of 2000. The Company is currently reviewing SAB 101 to determine what Impact, If any, the adoption of SAB 101 will have on its firancial position and results of operations.

# (3) Discontinued Operations

On June 30, 1997, the Company sold the net assets of to Premise Products Division. The sale resulted in a net loss of \$2,032,000. The net feares of this division are included in the statements of operations as loss from operations of discontinued silvision. Revenue from the division for the six months ended kine 30, 1997 was \$5,765,000. Net frame from operations of this division totaled \$225,000 and \$876,000 in 1999 and 1997. respectively, and are presented in the Company's firstential statements at loss from operations of discontinued division. The less from discontinued operations in 1999 resulted from head closeout of unassigned contracts and the transition of customers to the company that acquired this division.

#### (4) Stockholders' Equity (Deficit) Common Stock and Preferred Stock

In March 1998, the Company's Board of Director authorized an Inc. race in common stock to 30,000,000 shares and authorized 15,000,000 sives of undesignated preferred stock. In 1998 the Company also retired 36,250 shares of sreasury stock.

Mandatorily Redeemable Convertible Preferred Stock In cormection with the Company's initial public offering in June 1998, the Company's mandatorily redominable conver preferred stack was converted on a time-for-one basis to common stock. Activity for 1997, 1996 and 1999 to as follows:

Series : Series Series Series Series Series

# Putable Common Stock Warrant

In November 1997, the Company burrowed \$4,000,000 from Banc One Capital Parmers II, LLC (the "Lender") (Note 5). In connection with the foan, the Lender received a warrant to purchase 195,148 shares of the Company's common stock for \$100. In June 1995, the Lender exercised this warrant. Because of the put feature of the warrant, the Company recorded on arrigant equal to the number of shares under the warrant times the difference between the current market value, as defined, and the market value of the shares at the time the warrant was second. This amount was recorded as an increase in the value of the putable common stock warrant and charged to accumulated deficit in the accompanying financial statements through the ne that the warrant was assected. The amount recorded was \$77,000 and \$8,000 to 1998 and 1997, respectively.

# Stock Subscriptions Receivable

In September 1997, to connection with the sale of the Company's Premise Products Division, several former employees of the Company signed full recourse promiseory name to the Company to exercise their vested stock options. The resist accurate interest at 6.07% per arrount. The Company extended the due thate on the riotes to March 20, 1999 and is pursuing collection of the note that remains empaid.

# Stock Option Plan

The Company adopted the 1998 Stock Incentive Plan (\*1998 Plan") effective June 23, 1998, which is a successor to the Corregarry's 1990 Option Plan. As of December 31, 1999, a total of 3,257,647 shares have been authorized for insurance under the 1998 Plan, including shows authorized under the 1998 Option Plan. The shares reserved for tenance will increase automatically on the first trading day of each calendar your. beginning with the 1999 calendar year, by 3% of the number of shares of common stock autotanding on the last trailing day of the insmediately preceding calendar year. The share reserve ed by 326,590 shares under this provision in 1999. The 1998 Plan allows for issuances of options to officers, moremployee Board members and consultants, as provided for under the terms of the 1998 Plan.

# Employee Stock Purchase Plan

On March 18, 1998, the Company edopted an employee stock purchase plan ("ESPP") under which aligible employees may commitments up to 10% of their submits through payroll deductions to purchase shares of the Company's common stock. The first offering period of the ESPP began March 1, 1998 and ended on December 31, 1998. Thereafter, offering periods will be successive six month periods. At the end of each offering parted, amounted contributed by employees will be used to purchase shares of the Company's common stock at a price equal to 85% of the lower of the randing price of the common stock on the first sky or last day of the officing period. The Company's Board of Directors has authorized the immance of up to 200,000 shares under the ESPP and may terretrate the ESPP at any time. At March 1 of each year, the situres available under the ESPP will be restored to 200,000, although the Company's Board of Directors may elect to w a leaser manuber of shares. The Company low=1 38,679 and 61,105 shares under the ESPP in 1999 and 1998, respectively.

SEAS 123, "Accounting for Stock-Based Compensation," defined a fair value tased method of accounting for employee stock options or similar equity fraturaments. However, SEAS 123 allows the continued measurement of compensation cost for such plans using the functional value based method prescribed by APB Optiono Nn. 25, provided that pro forms disclosures are made of net invorse or loss assurating the fair value tased method of SEAS 123 had been applied. The Company has elected to account for its stoch-based compensation plans under APB 25; accordingly, for purposes of the pro-forms disclosures presented below, the Company has company that the stock of the pro-forms disclosured presented below, the Company has companyed the fair values of the 1990 Option printed under the 1998 Plan, which succeeds the 1990 Option print, during 1999, 1998 and 1997, using the Black Scholer pricing model and the following weighted wereage assumptions:



To estimate lives of options for this valuation, it was assumed options will be asserted upon becausing fully vested. All options are initially assumed to vest. Comulative compensation costs recognised in pro forma and incores or less with respect to options that are forfetted prior to vesting is subjected as a reduction of proferran compensation expense in the period of forfetture. Because the Company's common stock was not yet publicly traded, the expected market volatility was essumed to be zero in 1997. In 1998 and 1999, the Company's common stock was not yet traded for an extended period of time, thus the expected market volatility was based on the stock prices of company's.

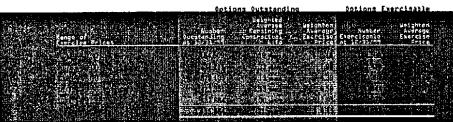
Accual voletility of the Company's common stock may vary. Fatvalue computations are highly sensitive to the voluntity factor assumed: the greater the voluntity, the higher the computed fairvalue of options granted.

The total fair value of ripitors granted under the 1998 Option Plan and the ESPP was computed to be approximately \$2,630,003. \$1.00,000 and \$499,000 for the years are ded December 31, 1999, 1998 and 1997, respectively. These amounts are amounted stably over the vesting periods of the options or recognized as date of grant if no vesting period is required. Fro forms sock-based compensation, not of the effect of forficitums, was \$496,000, \$417,000 and \$232,000 for 1999, 1998 and 1997, respectively.

A summercy of stock options under the 1998 Plan and the ESPP as of December 31, 1999, 1998 and 1997 and changes during the years then ended are presented below:



The following table summerizes information about the options outstanding at December 31, 1999:



If the Company had accessited for its stock-based compensation plan in accordance with SFAS 123, the Company's net income from construing operations would have been reported as follows:



(5) Long-term debt At December 31, 1999 and 1998, long-term debt consisted of the following:

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The Company presed to \$4,000,000 store payable to Banc Ches Capital Partners II, LLC on June 30, 1998 and Incurred a prepayment premium equat to 4% of the ansours, totaling \$160,000. In addition, the Company wrote-off the remaining drift discours related to the note payable of \$1,232,000. The prepayment penalty and write-off of the debt discount totaling \$1,442,000 were recorded as an intrancitionary livral, use of the related income tax benefit or \$533,000.

Debt maturities of long-term debt as of December 31, 1999, are as follows:



(6) Income Taxes

The Company has operated in three countries, the United Status, Canada and Australia. For Income tax return reporting purposes, the Company has approximately \$11,200,000 of rat operating loss carryforwards and approximately \$723,000 of tax credit carryforwards swallable to offset future Indem's tauble Income or federal tax liabilities in the United States. The research and development credit and not operating loss carryforwards expire at various dates through 2019.

The Tax Reform Act of 1986 contains provisions which may limit the net operating loss and credit carryforwards available to be used in any given year upon the occurrence of cartain events including significant changes in ownership of the Company. In accordance with certain provisions of the Internal Reverue Code of 1986, as amended (the "Code"), a greater than 50% change in ownership of a company within a three-year period results in an availabilitation on the Company's ability in utilize its net operating loss carryforwards from tax periods prior to the ownership change.

Deferred income tax assets and liabilities at December 31, 1999 and 1998, were as follows: December 31. 540 000 70,000 57 DOM

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The Company leases its office and remarch facilities and certain equipment under operating hase agreements which captre through November 2003. Rent expense for the years ended December 31, 1999, 1998 and 1997 was approximately \$1,370,000, \$1,030,000 and \$718,000. respectively. Future minimum lesse obligations under these names are as follows:

The Company recorded an income say benefit of \$568,000 in 1999 as it believes that it is more likely thus not that the net operating loss generated will be utilized sgainst future earnings. As of December 31, 1998, the Company revened \$1,589,000 of the valuation allowance on part of its deferred tax assets, as the Company believes it is more likely than not that such tax benefits will be realized. Approximately \$533,000 of the Income tax benefit in 1998 was allocated to the extraordinary loss on early extinguishment of date.

Management believes the remaining sax assets of \$450,000 as of December 31, 1999 relate to tax credits that do not actisfy the realization criteria set forth in SFAS No. 109 and has recorded a valuation allowance for such net sux assets.

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(8) Employee Benefit Plan

(7) Commitments

The Company has a 401(k) plan under which eligible amployees may defer up to 15% of their compensat The Company may make matching conceibutions and discretionary contributions if approved by the Board of Directors, For 1998 and 1997, no employer matching or discretionary contributions were made to the 401(b) plan. However, to February 1993, the Company's Board of Directors approved a matching contribution for employees, which was effective April 1, 1999. The Company matches 50% of employee concributions up to 6% of the employee's salary, rest to exceed \$1,000 to 1999 and 2000, respec Matching contributions will wat 35%, 70% and 100% for one, two and three years of service, respectively.

(9) Related Party Transaction

The Crampany provides date remagneest and certain expending services to and leave equipment from environ in which a assetthelder of the Company has an ownership interest. A representative of the stockholder was a presiden of the Company's Board of Directors until December 2, 1999. , ry received net protects of approxima \$6,979,000, \$6,735,000 and \$6,959,000 in 1999, 1998 and 1997, respectively, pursuant to these agreements. Amounts due to the stockholder under the capital lesse agreements not of amounts due to the Company for services rendered as of December 31, 1999 and 1996 were \$3,262,000 and \$3,952,000, respectively. The irraes have become rates ranging from 7.75% to 9.50%, require monthly payment and have expiration dates varying through October 2002.

(10) Reportable Segments and Major Customers Reportable Segments

The Commany has two reportable segments, date management services and licenses and implementation services. The Company measures as reportable segments based on revenue for each arginers; and costs directly related to each segment. General and administrative, sales and

merketing and other mass are not measured by segment Data management services include the previsioning of an outsourcing solution for 9-1-1 data management to customers, including ILECs, CLECs, wireless carriers and state and local governments. Likerates and implementation services include the licensing, customization and installation of the Company's 9-1-1 software solutions. Substantially all of the Company's customers are to the United Scotes.

These segments are supraged separately farance the nature of end resources used for each interment to untique. Data management services include ongoing data management and municoring of systems and other enhanced services. Under data management services, the customer's data is franciered to the Company's systems and the Company owns the systems used to manage the data. Under licenses and implementation services, the customer performs data management and systems monitoring activities. The customer also owns the hardware. Ilicenses the Company's software and maintains the tlata on its internal systems under dik segracht.

Revenue and costs are sugregated in the Statement of Operations for the two reportable segments. The Company does not regregate agents between the arguments at if is impractical to do so.

Major Customers

Revenue from certain customers exceeded 10% of total revenue for the respective year as follows: 27%, 27% and 26% in 1999; 27%, 25% and 21% in 1998 and 30%, 29% and 22% in 1997. Contracts with pertain of these customers have a ten-year duration and recorde for fixed mantify fees based soon the number of subscriber records managed and upon the services selected by the customer. All of these customers are in the Company's data management services segment.

(11) Legal Mattern

The Company is subject to various claims and business disputes in the ordinary course of business. While the outcome of these matters cannot be predicted with certainty. numegement anticipates that the ultimate outcome of the Source will not have a material impact on the financial statements. Federal and state regulations governing 9-1-1 service provisioning have typically explied to local exchange services providers. The Company plans to provide 9-1-1 services directly to state and local governments either then local exchange carriers in certain areas. Since this is the first time that such services have been provided in this manner, the regulations are being challenged and classified for the first time. The Company believes that the services it provides are within the scope of the existing regulations and that any challenges to the regulations will be decided in the Company's favor. However, if the regulations are challenged and are not decided in the Company's favor, the Company may be prohibited from expanding its services to certain markets.

# Report of Independent Public Accountants

To the Board of Directors and Stockholders of SCC Communications Corp.:

We have audited the accompanying balance sharts of SCC Communications Corp. in Delevane corporation) as of December 31, 1999 and 1996, and the related accounts of speciations, stockholders' equity (left-sty) and cash flows for each of the three years in the period ended December 31, 1999. These francial statements up the majoranticity of the Company's management. Our empowelf-lifty to endure a notation on these francial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States. Those standards requires that we plan and perform the audit to obtain reasonable assurance about whether the financial standards are fire of material instantement. An audit includes examining, on a test best, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statements presentation. We believe that our sudits provide a restausable basis for our opision.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of SCC Communications Corp., as of December 31, 1999 and 1998, and the results of the operations and its creditions for each of the three years in the period ended December 31, 1999, in conformity with accurating principles generally accepted in the United States.

arthur anduren LLP

ARTHUR ANDERSEN LLP

Denver, Colorado

January 21, 2000

# Market for the Registrant's Common Equity and Related Stockholder Matters

Our common stock is traded on the Nasday National Market under the symbol "SCCX." We commenced our initial public offering of the common stock on June 24, 1998 at a price of \$12 per share. Prior to such date, there was no public market for the common stock. The following table sets forth the high and low bid prices for the common stock for the periods indicated, as reported on the Nasdao National Market.

in \_\_\_\_\_n

As of February 29, 2000, there were approximately 173 holders of record.

We have not paid any cash dividends on our capital stock since our inception, and do not expect to pay only dividends on our common stock to the foreseeable facture. Certain coverants contained in our time of credit agreement restrict the payment of dividends, if any, will be at the discretion of our Board of Directors subject to the restriction discussed above, after taking into account various facture, trelating our finercial condition, operating results, cash needs and expension plans.

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- 1. National Emergency Number Association
- 2. SCC Communications Corp.
- 3. Strategia Group as quoted in 1999 Plane Facts. United States Telecom Association
- 4. Cellular Telephone Institute Association
- 5. Cellular Telephone Institute Association
- 6. Strategiz Group

92003 SCC Communication Curp. All rights reserved. TelConnect, Essengency Winning and Rescussion. EME, LNR2000. 9-1-1 Connect. 9-1-1 SalveyNet. 9-1-1 Operations Support Systems. and 9-1-1 OSS on service ments of SCC Communications Corp. The SCC logs is a motivant of SCC Communication Corp.



For More Information:

Linda Hobaugh

SCC

Communications Corp.

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ihollingsworth@johnstonwells.com

Shiraz Moosajee WINfirst 303-407-

1617

shiraz@winfirst.com

WINfirst Selects SCC Communications to Provide 9-1-1 Service to Customers

# FOR IMMEDIATE RELEASE

Boulder, Colo. (December 7, 2000)—SCC Communications (Nasdaq: SCCX), the world's leading provider of 9-1-1 data management services, announced today that WINfirst has selected SCC's TelConnectSM package to provide enhanced 9-1-1 (E9-1-1) service to WINfirst residential customers. The TelConnect system will allow WINfirst customers access to immediate and reliable 9-1-1 service.

Based in Denver, WiNfirst is building an entirely new fiber-to-the-home (FTTH) residential network that will provide high bandwidth for volce, video and data applications. WiNfirst has already received regulatory approval to build networks in Sacramento and San Diego, California; Austin, Dallas, Houston and San Antonio, Texas; and has received a temporary permit pending full approval in Portland, Oregon. Combined, WiNfirst will provide its service to more than 3.2 million homes. WiNfirst is pursuing regulatory approval in San Francisco, Oakland, California, Los Angeles, Seattle, Phoenix and Nevada.

WINfirst, which signed a three-year contract with SCC, will now benefit from the leading-edge TelConnect suite of 9-1-1 data management services. TelConnect enables integrated communications providers (ICPs) and competitive local exchange camers (CLECs) to cost-effectively outsource the complex job of meeting 9-1-1 data management requirements.

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"TelConnect will handle all of WINfirst's data validation and formatting, error analysis and resolution and delivery of the data to the appropriate public safety agencies," said Mark Scott, vice president and general manager of SCC's CLEC business unit. "And while our experts manage these time-consuming but critical tasks, WINfirst can focus on expanding its markets and services."

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# **About Wilhfirst**

WINfirst is building a new fiber-to-the-home residential network using fiber-optic technology in conjunction with Ethernet networking standards to break the last-mile bottleneck. WINfirst will provide the highest quality of customer service and choice, the convenience of one-stop shopping for Internet, cable TV and telephone service and the value of a bundled-service offering. For more information about WINfirst, visit http://www.winfirst.com.

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SPAS 123, 'Accounting for Stoch-Based Compensation,' defined a fair value based method of accounting for employee stock options or similar equity Instruments. However, SPAS 123 allows the continued measurement of compensation cost for such plans using the instructe value based method prescribed by APB Opinion No. 25, provided that pro forms disclosures are made of net income or loss assuming the fair value tased method of SPAS 123 had been applied. The Company has elected to account for its stock-based companiation plans under APB 25: accordingly, for purposes of the pro-forms disclosures presented below, the Company has companied that values of all options granted under the 1980 Plan, which succeeds the 1990 Option Plan, during 1999, 1998 and 1997, using the Black-Scholes pricing model and the following weighted merceae assumptions:

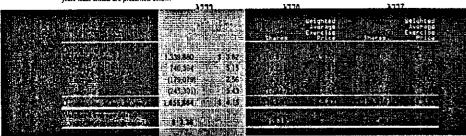


To estimate lives of options for this valuation, it was assumed options will be assumed upon becoming fully vested. All options are initially assumed to vest. Camulative compensation coast recognised in pro-forms and income or loss with respect to options that are furthered prior to vesting is adjusted as a reduction of pro-forms compensation expense in the period of forfeiture. Because the Company's commons stock was not yet publicly traded, the expected market volatility was assumed to be zero in 1997. In 1998 and 1999, the Company's common stock was not yet traded for an extracted period of time, thus the expected market volatility was based on the stock priors of company's was operational are similar to the Company's.

Accual volatility of the Company's convenors stock may vary. Fate value computations are highly acrostive to the volatility factor assumed: the greater the volatility, the higher the computed fair value of options gravited.

The total fair value of reprince granted under the 1998 Option Plan and the ESPP was computed to be approximately 25,05,000,31,106,000 and 4899,000 for the years saided December 31, 1998, 1998 and 1997, respectively. These amounts are amoutted raisibly over the venting periods of the options or recognized as date of grant fine venting periods of the options conception at date of grant fine venting periods of the options or forms stock-based compensation, net of the effect of forfaitures, was \$496.000, \$41,000 and \$232,000 for 1999, 1998 and 1997, respectively.

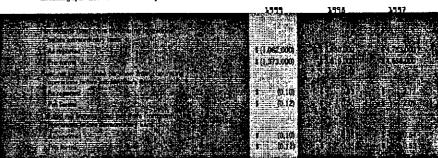
A summary of stock options under the 1998 Plan and the ESPP at of December 31, 1999, 1998 and 1997 and change during the years then ended are presented below:



The following table summerizes information about the options outstanding at December 31, 1999:



If the Company had accounted for its stock-based compensation plan to accordance with SPAS 123, the Company's net income from continuing operations would have been repeated as follows:



(5) Loug-term debt.

At December 31, 1999 and 1998, long-term debt consisted of the following:

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The Company prepaid its \$4,000,000 note payable to Bare. One Capital Partners II, LLC on Jure 30, 1988 and insured a prepayment premium equal to 4% of the smouth, totaling \$180,000. In addition, the Company wrote-off the remaining debt fileourit related to the note payable of \$1,282,000. The prepayment penalty and write-off of the debt discount totaling \$1,442,000 were exceeded as an extraordinary item, not of the related income tax benefit of \$533,000.

Debt maturities of long-term debt as of December 31, 1986, are as follows:



(6) Income Taxes

(o) should have operated in three countries, the United States, Canada and Australia. For snoome tex return reporting purposes, the Company has approximately \$11,200,000 of net operating loss carryforwards and approximately \$723,000 of tax credit carryforwards available to offset future federal taxable income or federal tax. Babilities in the United States. The research and development credit and net operating loss carryforwards expire at various does through 2019.

The Tax Reform Act of 1986 contains provisions which may limit the net operating loss and cradit carryforwards svallable to be used in any given year upon the occurrence of carcian venests including significant changes in overesthip of the Company. In accordance with certain previsions of the Internal Revenue Code of 1986, as emended (the "Code"), a greater than 50% change in ownership of a company within a three-year period results in an annual limitation on the Company's ability to utilize its net operating feat carryfacewards from tax puriods prior to the ownership change.

Deferred income tax assets and liabilities at December 31, 1999 and 1998, were at follows:

December 33.

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becember 31,

The Company recorded an income tax benefit of \$558,000 in 1999 as it believes that it is more likely than not that the net operating loss generated will be utilized against future earnings. As of December 31, 1998, the Company reversed \$1,589,000 of the valuation allowance on part of its deferred tax assets, as the Company believes it is more likely than not that such tax benefits will be realized. Approximately \$533,000 of the income can benefit in 1998 was allocated to the entraordinary loss on early extinguishment of debt.

Management believes the remaining tax exects of \$450,000 as of December 31, 1999 relate to tax credits that do not satisfy the realization criteria set forth in SFAS No. 109 and has recorded a valuation allowance for such net tax assets.

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## (7) Commitments

The Crampany leases its office and research facilities and certain equipment under operating lesse agreements which expire through November 2003. Rent expense for the years ended December 31, 1899, 1998 and 1997 was approximately \$1,370,000, \$1,030,000 and \$718,000, respectively. Future minimum feme obligations under these agreements are as follows:

(8) Englisyee Benefit Plan The Company has a 401(k) plus under which eligible employees may defer up to 15% of their compense The Company may make matching contributions and discretionary contributions if approved by the Board of Directors. For 1998 and 1997, no employer matching or discretionary contributions were made to the 401(k) plan.

However, In February 1999, the Company's Board of Directors approved a matching contribution for employees, which was effective April 1, 1999. The Company matches 50% of employee contributions up to 6% of the employee's salary, not to accord \$1,000 to 1999 and 2000, respectively. Matching contributions will west 35%, 70% and 100% for one, two and three years of service, respectively.

# (f) Related Party Transaction

The Company provides data management and certain consulting services to seel leases equipment from unities in which a stockholder of the Company has an ownership interest. A representative of the stockhalder was a member of the Company's Board of Otrectors until December 2, 1995. The Company received net proceeds of approximately \$6.979,000, \$6,735,000 and \$6,959,000 to 1999, 1998 and 1997, respectively, pursuant to these agreements. Amounts due to the stockholder under the capital lease agreements not of arrangets due to the Company for environ rendered as of Department 31, 1999 and 1998 were \$3,262,000 and \$3,962,000, respectively. The leases have interest autoranging from 7.75% to 9.50%, require monthly payments and have expiration dates varying through October 2002.

## (10) Reportable Segments and Major Customers Reportable Segments

The Company has two reportable terments, data management services and licenses and implementation services. The Company measures its reportable segments based on revenue for each segment and costs directly releted to each segment. General and administrative, sales and

marketing and other costs are not measured by segment. Data management acrylers include the provisioning of an purpourcing solution for 9-1-1 data management to customers, Including ILECs, CLECs, wireless carriers and state and local governments. Licenses and Implementation services include the licensing, customization and installation of the Company's 9-1-1 software solutions. Substantially all of the Company's customers are in the United States.

These segments are managed separately because the nature of and resources used for each argmant is unique. Data management services include ongoing data management end mentioning of systems and prive enhanced services. Under data management services, the customer's data is transferred to the Company's systems and the Company owns the systems used to assume the data. Under licenses and implementation services, the customer performs data management and systems monitoring activities. The customer also owns the hardware, Remoes the Company's suftware and maintains the data on its internal systems under this segment.

Revenue and costs are segregated in the Statement of Operations for the two exportable segments. The Company does not segregate anets between the segments as if is impractical to do so.

## Major Customers

Revenue from certain customers exceeded 10% of total revenue for the respective year as follows: 27%, 27% and 26% in 1999; 27%, 25% and 21% in 1998 and 30%, 29% and 22% in 1997. Contracts with certain of these customers have a ten-year digretion wild provide for fixed monthly fees based upon the number of subscriber records managed and upon the services selected by the customer. All of these customers are in the Company's data ाम्बरकारा । स्टार्गस्य सङ्ग्रहरू ।

# (11) Legal Matters

The Company is subject to various claims and business disputes in the ordinary tempor of husiness. While the nuccome of these matters expose he predicted with centainty management anticinates that the ulitarate outcome of the Issues will not have a material tenpert on the financial statements. Federal and state regulations governing 9-1-1 service provisioning have typically applied to local exchange services providers. The Company pions to provide 9-1-1 services directly to state and local governments rather than local exchange carriers in certain areas. Since this is the first time that such services have been provided in this manner, the regulations are being challenged and clarified for the first time. The Company believes that the services it provides are within the scope of the existing regulations and that any challenges to the regulations will be decided in the Company favor. However, if the regulations are challenged and are not decided in the Company's fevor, the Company may be prohibited from expanding its services to certain markets

# Report of Independent Public Accountants

To the Board of Directors and Stockholders of SCC Communications Cosp.:

We have audited the accompanying balance shaets of SCC Communications Corp. (a Delaware corporation) as of December 31, 1999 and 1998, and the related alaborators of operations, arotholders' equity (deflect) and cash flows for each of the three years in the period ended December 31, 1999. These financial statements are the requirementality of the Company's management. Our empowelshilly is to express an optivion on these financial statements based on our modes.

We conducted our audits in accordance with auditing standards generally accepted in the United States. Those standards require that we plan and perform the audit to obtain reasonable saturance about whether the financial statements are fire of snatefall instantament. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assembling the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our sudits provide a responsible basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of SCC Communications Corp. as of December 31, 1999 and 1996, and the results of its operations and its cash flaves for each of the three years in the period ended December 31, 1998, in conformity with accounting principles generally accepted in the United States.

arthur andrews LLP

ARTHUR ANDERSEN LLP

Denver, Colorado Jersury 21, 2000

# Market for the Registrant's Common Equity and Related Stockholder Matters

Our common stock is traded on the Nesday National Market under the symbol "SCCX." We commenced our initial public offering of the common stock on June 24, 1996 at a price of \$12 per share. Price to such date, there was no public market for the common stock. The following table sets forth the high and low hid prices for the common stock for the periods indicated, as reported on the Nasday National Market.

HTGH LOV

As of February 29, 2000, there were approximately 173 holders of record.

We have not paid any cash dividends on our capital stock since our inception, and do not expect to pay cash dividends on our common stock in the foreseable future. Certain coverants constituted in our lims of credit agramment restrict the payment of dividends without the lender's prior; consent. Payments of feature dividends, if any, will be at the discretion of our Board of Directors, subject to the restrictions discussed above, after taking into account various factors, including our flowrids condition, operating results, cash needs and expection plant.

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- 1. National Emergency Number Association
- 2, SCC Communications Corp.

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- 3. Strategis Group at quoted in 1999 Phone Facts. United States Telecom Association
- 4. Cellular Telephone Irustitute Association
- 5. Cellular Telephone Institute Association
- 6. Strategis Group

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For More Information:

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WINfirst Selects SCC Communications to Provide 9-1-1 Service to Customers

# FOR IMMEDIATE RELEASE

Boulder, Colo. (December 7, 2000)—SCC Communications (Nasdaq: SCCX), the world's leading provider of 9-1-1 data management services, announced today that WINfirst has selected SCC's TelConnectSM package to provide enhanced 9-1-1 (E9-1-1) service to WINfirst residential customers. The TelConnect system will allow WINfirst customers access to immediate and reliable 9-1-1 service.

Based in Denver, WiNfirst is building an entirely new fiber-to-the-home (FTTH) residential network that will provide high bandwidth for voice, video and data applications. WiNfirst has already received regulatory approval to build networks in Sacramento and San Diego, California; Austin, Dallas, Houston and San Antonio, Texas; and has received a temporary permit pending full approval in Portland, Oregon. Combined, WINfirst will provide its service to more than 3.2 million homes. WINfirst is pursuing regulatory approval in San Francisco, Oakland, California, Los Angeles, Seattle, Phoenix and Nevada.

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